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Max-Business-System for the Next Generation of Businesses

v1.0
Built by GotBots.si

Let's make more money, cut costs, simplify your business, and free up your time.

Our Apex product | **8 systems in one** | **Enterprise Features at SMB Pricing**

A business system that teaches you how to make more money and improve your bottom line.

Max-Business-System is one system for your whole business, with one front door and a morning briefing instead of a report hunt. A full CRM and ERP is built in, with complete knowledge bases and databases, plus our cohort of digital workers.* That is **8 systems in one**, for the price of one: ERP, CRM, marketing, AI agents, quoting (CPQ), quality, reliability and maintenance (CMMS), and warehouse management (WMS).

THE PROBLEM

You are not losing money on one big thing.

- **Too many software bills.** Each one small; together, a mortgage payment.
- **The same data typed in twice.** Three chances to get it wrong, and nobody owns the right answer.
- **Quotes that go out late.** The customer who gets a number on Tuesday usually wins the job. Yours goes out Thursday.
- **Invoices paid slowly, and no clear view until month end.** Work ships Monday, invoices Friday, pays in 48 days. By the time the report lands, the month you could have fixed is over.

WHAT YOU GET

How we grow the top line

- **Faster quotes.** Quotes are drafted from your own rules and price book, so they go out the same day, not days later.
- **Follow-ups that don't slip.** Every open quote has a next step and an owner.
- **Quiet customers flagged.** Digital workers spot accounts that have gone quiet or have room to grow.

How we grow the bottom line

- **Same-day invoicing.** The invoice goes out when the work ships, because it is the same system.
- **Overdue accounts get a nudge** without you having to ask.
- **Less scrap and rework.** Quality checks sit next to your orders, so problems get caught on the floor, not at the customer.

How we save money

- **One system, one bill.** It replaces a stack of separate software subscriptions.
- **Routine work comes off your team.** Re-keying, report-chasing and status calls move to digital workers, so you grow without adding staff.
- **What your best people know stays** in your own knowledge base, even after they retire.

TWO BUTTONS. THAT IS THE WHOLE INTERFACE.

Ask MS Copilot

Your second brain across the whole business. Ask it anything about your cash, orders or customers and it answers from your own records.

Microsoft Copilot is live today, inside the Microsoft 365 your team already uses.

Digital Helper

Your teacher, helper and early-warning system. It knows how you work, shows people how to do things, handles the routine work, and flags trends before they become problems.

THE MONEY

How it pays for itself.

The arithmetic is below so you can argue with it. Replace our example numbers with yours in the right-hand column. If the answer still works, it is your answer, not our claim.

WHERE THE MONEY COMES FROM	WHY IT MOVES	WORKED EXAMPLE (ILLUSTRATIVE)	YOUR NUMBER
How we grow the top line: faster quotes	Quotes drafted from your rules and price book the same day. Speed wins jobs you are already bidding.	+2 points of win rate on $12M quoted = +$240,000 sales, at 35% margin = **+$84,000**	
Top line: follow-ups that don't slip	Every open quote has a next step and an owner. The ones that used to go quiet get chased.	Recover 1% of quoted volume = $120,000 sales, at 35% margin = **+$42,000**	
How we grow the bottom line: same-day invoicing	The invoice goes out when the work ships. Overdue accounts get a nudge.	Days to get paid 48 → 40 on $25M = $548,000 cash released; worth 8% a year = **+$43,836**	
Bottom line: less scrap and rework	Quality checks sit next to the orders, so problems get caught on the floor.	Scrap down half a point on $16.25M cost of goods = **+$81,250**	
How we save money: routine work off your team	Re-keying, report-chasing and status calls move to digital workers.	6 people × 4 hours a week × 52 weeks at $45/hour = 1,248 hours = **+$56,160**	
Total, per year		**+$307,246**	

Worked example assumes a $25M manufacturer or distributor with 45 employees, 35% gross margin, $16.25M cost of goods, $12M of quotes a year, 48 days to get paid, and $1.75M operating profit. Illustrative inputs, not a forecast and not a guarantee of results.

> **The owner's three numbers.** Cost: $3,999 × 12 = **$47,988 a year**. Return: **$307,246**. Net: **+$259,258 a year**, 5.4 times what you paid. On $1.75M of operating profit, that is a **14.8% increase**, from a system that costs less than one hire. Plus a one-time **$548,000 of cash** released from money customers already owe you.

HONEST MATH

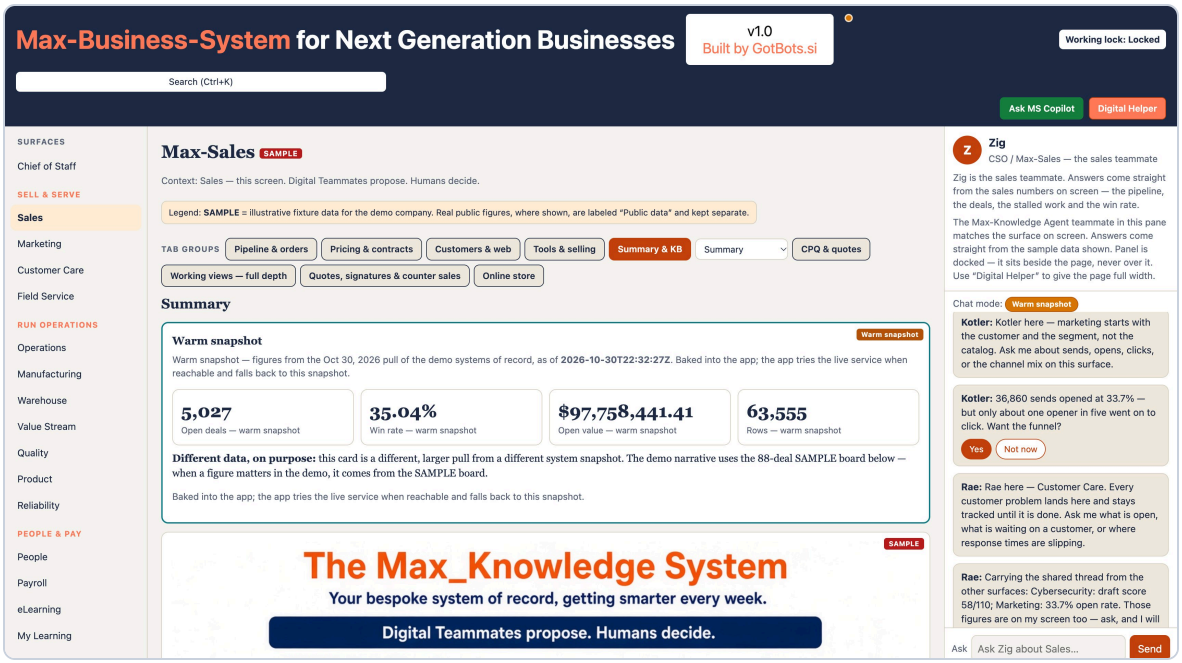
Where this model is weakest, so you can test it.

- The quote lines assume your quote volume and margin are close to ours. Put your real numbers in before you believe the total.
- Faster invoicing releases cash once. After that it is a carrying-cost saving, and we count it that way on purpose.
- Hours freed only become money if the time is put to work. If nobody does anything different, that $56,160 stays on paper.
- Nothing reaches full effect in month one. Sales and Marketing up in 2 weeks; full system in 90 days. Expect a ramp.

> **A system that teaches.** Every useful outcome becomes knowledge. Every repeated mistake becomes a rule, a check or a skill. You decide what becomes the official way of working.

WHAT IT IS

One front door to the whole business.



The finished Max-Business-System, shown with sample data for a demo company. Payroll and Field Service appear in the menu with sample data; they are on the roadmap, not live.

AREA	IN THE SYSTEM TODAY	WHAT THE OWNER GETS
Run the day	Chief of Staff	A morning briefing: what changed overnight, what needs you, what can wait. What is owed, overdue and collected, in plain language.
Sell and serve	Sales, Marketing, Customer Care	Pipeline, quotes, price book, configuration rules and margin floors. Every customer problem tracked until it is done.
Make and ship	Operations, Manufacturing, Warehouse, Value Stream, Quality, Product, Reliability	Production and work orders, stock and shipping, value stream maps, the full quality toolkit, engineering changes and bills of material, and the complete maintenance record.
People and learning	People, eLearning, My Learning	Your directory, skills and scheduling, plus courses for your team built from your own know-how.

On the roadmap: Payroll, Field Service and dispatch, Fleet, Rental, an approvals inbox, and email marketing campaigns. You may see some of them in the menu with sample data. We will tell you plainly when each one goes live, and we never call a sample screen live.

WHO DOES THE WORK

A cohort of digital workers comes with the system. They are not chatbots, and you do not buy them one at a time. They learn how your company works, and they draft. They do not decide.

Teacher: shows your people how you do things.

Watchdog: watches your cash and your margins.

Trend Spotter: spots what is changing before it costs you.

Process Keeper: keeps work on schedule.

Improvement Coach: finds the next improvement.

Sales Sidekick: keeps follow-ups moving.

Collections Nudger: drafts reminders on overdue invoices.

A named person on your team: approves every one of them.

Digital Teammates propose. Humans decide.

Nothing changes in your records without a person approving it: not a quote, not an invoice, not a purchase order, not a customer email. The system drafts the work and shows you what it is about to do. You say yes.

ILLUSTRATIVE EXAMPLE (FICTIONAL)

A Virginia rug maker sends the customer's design images to the Digital Helper. It drafts the quote, the work order, the bill of materials, the routings and the tufting machine instructions, with the whole job fully costed. A person on the rug maker's team reviews and approves before anything goes to the customer.

- **In:** a few design images from the customer.
- **Drafted by the Digital Helper:** the quote, the work order, the bill of materials, the routings and the tufting machine instructions, with materials, machine time and labor all costed.
- **Decided by a person:** the team reviews, adjusts and approves. Only then does the quote go to the customer.

PRICE

$3,999 a month. Unlimited seats. No implementation fee.

$3,999/month | **Unlimited seats** | **No implementation fee** | **12-month minimum** | **90-day implementation**

Sales and Marketing up in 2 weeks; full system in 90 days.

We run it in parallel with your current system, so work moves over with no downtime.

	SMALL COMPANY (5–10 USERS)	MID-SIZED (15–50 USERS)
Eight separate systems	$5,800 – $12,200 a month	$14,200 – $35,400 a month
Max-Business-System	**$3,999**, about 33%–69% of that	**$3,999**, about 11%–28% of that

Comparison basis: published list prices and outside estimates for leading products covering ERP, CRM and sales, marketing, AI agents, quoting (CPQ), quality, maintenance (CMMS) and warehouse management; monthly subscriptions only, checked 1 November 2026. Setup fees for those products are excluded.

HOW WE START

1. **A free 20-minute walkthrough** on your own question. No deck.
2. **Sales and Marketing up in 2 weeks.** We do the setup; your team stays on their day jobs.
3. **Full system in 90 days**, on real work, with a named person approving.
4. **It keeps learning.** Your playbook sharpens every day it runs.

WHO IS BEHIND IT

Biltmore Management Advisors, the consulting arm of Chiles & Company: 17 operating partners with 700+ years of combined experience who have run plants and warehouses. Built by GotBots.si.

QUESTIONS WE HEAR FIRST

Does it replace what we run? Only if you want it to. A full CRM and ERP is built in; use ours, or keep yours. It works inside the Microsoft 365 your team already uses, with Microsoft Copilot.

What happens to our data? It stays yours, and nothing changes without your sign-off.

Start with twenty minutes.

Bring one number you don't like (quote turnaround, days to get paid, scrap rate) and we will show you where it moves. Email **sales@chilesand.co**

*The client pays the open-source ERP and CRM subscription directly when the software is implemented.